



Business Solutions

Testing Laboratories

Customer Success Edison Welding Institute

Edison Welding Institute (EWI) is the largest nonprofit, industrially driven engineering organization in North America dedicated to advancing and applying materials joining technology to benefit the manufacturing industry. EWI's 160 staff members provide materials joining assistance, contract research, consulting services and training to member companies representing more than 3,300 plant locations nationwide.

EWI sought improved project control with better analysis capabilities and benefited from their Microsoft Dynamics Project Management and Accounting financial solution. Flexibility and easy customization allows the organization to retrieve the business information they need to make critical decisions.

EWI's MA series provides easy expense and time tracking along with real-time budget data for project analysis, and EWI engineers had used Microsoft Project for managing project schedules and resources.

"We've had the situation where we've had a good year but we've also had high cost overruns," says EWI IT manager Ron Citterberg. Because PMA stores all of a project's data in one central location while sharing it between Microsoft Dynamics SL and Microsoft Project, decision makers have access to the vital information they need to intervene at an earlier stage in a project and take appropriate action.

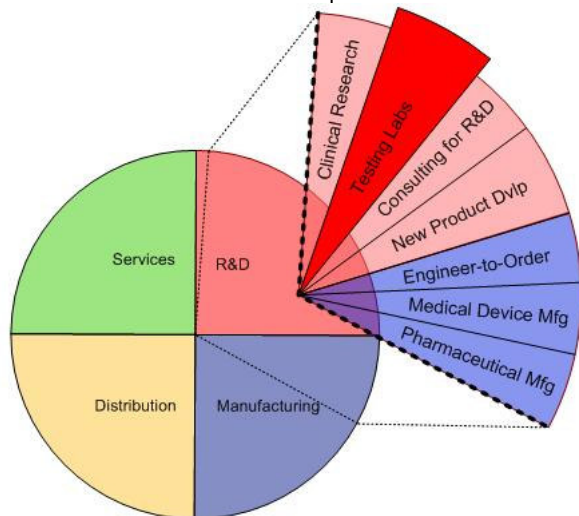
New drug and product developments must go through rigorous testing to ensure safety, quality, and—for most—regulatory approval. As a Testing Laboratory, you strive to provide quality testing services to meet your client's needs, priorities, and deadlines.

Developing specific test programs for client products, providing continued support through regulatory submission, defense, and approval, or offering analytical support for the development and quality of new drugs, devices, and products, requires clear, accurate and insightful explanations of data so that your clients can continue to create and market their developments.

AccuNet has a solution for Testing Laboratories who perform competitive benchmarking, reverse engineering, component testing, product surveillance, and animal testing. Our solution is Microsoft Dynamics Project Management and Accounting (PMA). Microsoft Dynamics' Project Management and Accounting solutions help managers and staff structure and run studies/projects with optimal cost-efficiency and profitability. With these innovative software tools, you can track the actual expenses of labor, materials, and other costs more easily.

Microsoft Dynamics Project Management and Accounting

- Smooth Project Management
- Accurate Project Details
- Effective Resource Management



Who We Serve

Microsoft Dynamics Project Management and Accounting

With a wide spectrum of tools and technologies, Microsoft solutions for project management and accounting give your people the tools they need to accomplish project/study goals and achieve outstanding results on budget, on time, and with excellent resource efficiency.

Control costs and improve profitability

Microsoft project management and accounting solutions can help managers and staff structure and run projects/studies with optimal cost-efficiency and profitability. With these innovative software tools, they can create just the billing structures they need and track the actual expenses of labor, materials, and other costs more easily. Your finance department can ensure a healthy cash flow by reducing the length of billing cycles, always staying on top of unbilled receivable amounts and transforming them into revenue. The solutions also allow them to be constantly aware of changes in key values such as costs or margins, so they can take needed action promptly.

Streamline project management

With Microsoft project management and accounting solutions, your people can track project/study progress, identify issues, and implement changes quickly. They can accelerate project workflows through automation and make important project information available to all stakeholders with immediacy. These solutions can integrate with the business management software already at work in your financial management, human resources, or other lines of business, so people can spend less time administering business processes, and more time pursuing new business opportunities. The Microsoft project management and accounting solutions also offer the flexibility to adjust to the needs of different business roles in project management.

Achieve optimal productivity from your resources

With the assistance of Microsoft project management and accounting solutions, you can manage your employees, contractors, partner relationships, and material resources to be in line with project/study goals and client expectations. Using all of your resources to best effect can help you complete projects on or under budget and on time or early, providing additional opportunities for winning new projects and running them successfully. From the first stages of project planning to completion, Microsoft solutions can contribute to an increase in the business value of the resources on each project.



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