



Business Solutions

Pharmaceutical Manufacturing

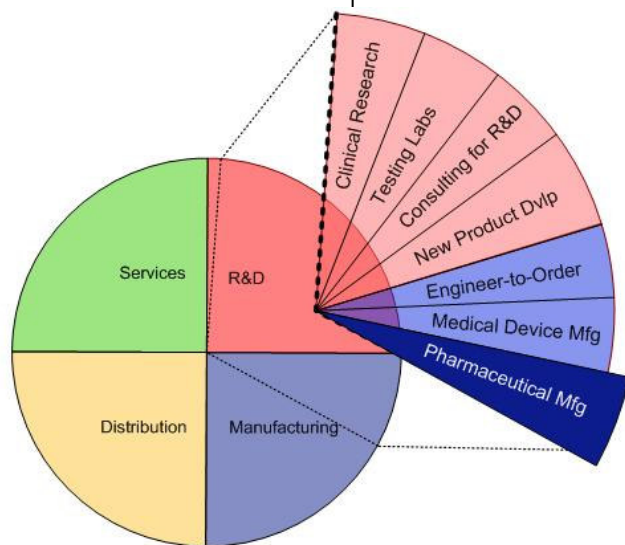
Customer Success Merial

Merial is a world leader in animal health, producing a wide range of pharmaceuticals and vaccines for livestock and pets.

Veterinarians, pet owners, and livestock producers depend on Merial for a comprehensive range of animal health products, including FRONTLINE, HEARTGARD, and IVOMEK. With 17 research centers located around the world, Merial, an innovative leader, has one of the largest research and development investments in the animal health industry in the world.

Diversity in computer systems was expensive and made consolidation of information difficult. Merial needed a system to connect their company in the 150 countries in which they operate.

Merial decided a common ERP system was essential in order to unify the business and information structure. The Australia and New Zealand offices took the initiative to find a suitable ERP solution. They evaluated internationally known packages operating on both mid-range computers and Microsoft® Windows NT®-based servers. After careful consideration, Microsoft Dynamics emerged at the top of the list. "In the end, we decided on the Microsoft Dynamics strategy. The technologies have proven to be robust, highly functional, and reliable," says James Sua, Senior IS Director, Asia Pacific.



Who We Serve

Right now, the pressures of new drug discovery—and the demands of development, clinical trials, and manufacturing and marketing products—are as severe for established pharmaceutical manufacturers as for start-up ventures. With today's new competitive market and the big companies pouring more and more into R&D, it's important for your company to take its drug to market as quickly in order to enjoy the limited time it has exclusive market share.

The increase in competition coupled with heavy government demands make pharmaceutical manufacturing a risky but lucrative business. High-performance computing is necessary to help you seize opportunities and, at the same time, meet increasingly detailed government regulation.

AccuNet understands these pressures and requirements of pharmaceutical manufacturers, and we offer the tools and solutions to meet your needs both on the manufacturing and the accounting side.

Our solution is Microsoft Dynamics Project Management and Accounting (PMA). Microsoft Dynamics Project Management and Accounting solutions help managers and staff structure and run projects/contracts with optimal cost-efficiency and profitability. With these innovative software tools, you can track the actual expenses of labor, materials, and other costs more easily.

Microsoft Dynamics Project Management and Accounting

- Smooth Project Management
- Accurate Project Details
- Effective Resource Management

Microsoft Dynamics Project Management and Accounting

With a wide spectrum of tools and technologies, Microsoft solutions for project management and accounting give your people the tools they need to accomplish project/study goals and achieve outstanding results on budget, on time, and with excellent resource efficiency.

Control costs and improve profitability

Microsoft project management and accounting solutions can help managers and staff structure and run projects/studies with optimal cost-efficiency and profitability. With these innovative software tools, they can create just the billing structures they need and track the actual expenses of labor, materials, and other costs more easily. Your finance department can ensure a healthy cash flow by reducing the length of billing cycles, always staying on top of unbilled receivable amounts and transforming them into revenue. The solutions also allow them to be constantly aware of changes in key values such as costs or margins, so they can take needed action promptly.

Streamline project management

With Microsoft project management and accounting solutions, your people can track project/study progress, identify issues, and implement changes quickly. They can accelerate project workflows through automation and make important project information available to all stakeholders with immediacy. These solutions can integrate with the business management software already at work in your financial management, human resources, or other lines of business, so people can spend less time administering business processes, and more time pursuing new business opportunities. The Microsoft project management and accounting solutions also offer the flexibility to adjust to the needs of different business roles in project management.

Achieve optimal productivity from your resources

With the assistance of Microsoft project management and accounting solutions, you can manage your employees, contractors, partner relationships, and material resources to be in line with project/study goals and client expectations. Using all of your resources to best effect can help you complete projects on or under budget and on time or early, providing additional opportunities for winning new projects and running them successfully. From the first stages of project planning to completion, Microsoft solutions can contribute to an increase in the business value of the resources on each project.



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