



Business Solutions

Medical Device Manufacturing

Customer Success Merial

The DMS Health Group (DMS) is a diagnostic imaging equipment and mobile imaging service provider. They have provided services for more than 30 years and their primary business is providing fixed base and mobile medical imaging equipment services for hospitals and clinics.

As a growing company, DMS was facing a number of challenges. They needed a solution to track the service support needs of 2,300 units to their 550 customers. They also needed an accounting system to execute the complicated billing structure for the mobile imaging group.

While they looked at a number of third party solutions, DMS chose to implement Microsoft Dynamics including the modules for Field Service Management, Financial Management, Supply Chain Management, and Customization Tools. Their solution also included FRx® software Reporter and Enterprise Reporting from the Analytics and Reporting module.

Using Microsoft Dynamics software, the company was able to implement an improved service procedure process. DMS established a service call center where they could handle customer calls with real-time information.

"We actually found that we were able to meet our total cost return within the first quarter of using the software," says Jim Adank, CIO of DMS

The past decade has transformed the medical device industry. Government regulations have become stricter and market dynamics have accelerated. You must get your products to market faster, and you must audit and validate meticulously.

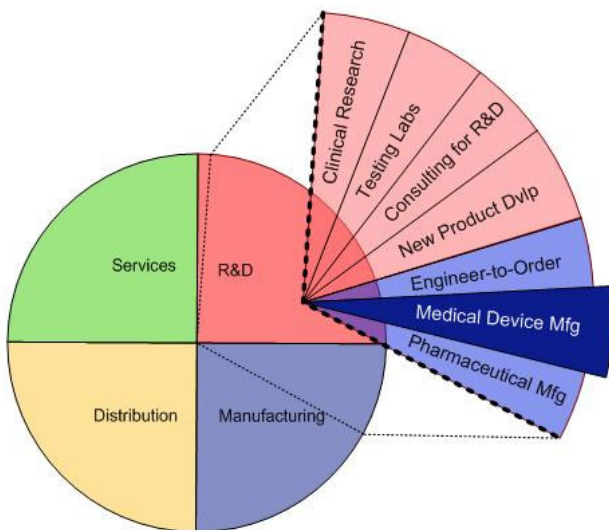
What's more, customer service requirements now extend to such demands as documentation of serial/lot genealogies, better engineering revision controls, administration of warranty entitlements, and tracking components and finished product—even after the sale.

AccuNet can help you improve business practices while cutting the costs of compliance, from assisting in compliance with the QS regulations of 21 CFR Part 820, to qualifying for ISO status, to helping you manage contracts and vendor bill backs.

Our solution is Microsoft Dynamics Project Management and Accounting (PMA). Microsoft Dynamics Project Management and Accounting solutions help managers and staff structure and run projects/contracts with optimal cost-efficiency and profitability. With these innovative software tools, you can track the actual expenses of labor, materials, and other costs more easily.

Microsoft Dynamics Project Management and Accounting

- Smooth Project Management
- Accurate Project Details
- Effective Resource Management



Who We Serve

Microsoft Dynamics Project Management and Accounting

With a wide spectrum of tools and technologies, Microsoft solutions for project management and accounting give your people the tools they need to accomplish project/study goals and achieve outstanding results on budget, on time, and with excellent resource efficiency.

Control costs and improve profitability

Microsoft project management and accounting solutions can help managers and staff structure and run projects/studies with optimal cost-efficiency and profitability. With these innovative software tools, they can create just the billing structures they need and track the actual expenses of labor, materials, and other costs more easily. Your finance department can ensure a healthy cash flow by reducing the length of billing cycles, always staying on top of unbilled receivable amounts and transforming them into revenue. The solutions also allow them to be constantly aware of changes in key values such as costs or margins, so they can take needed action promptly.

Streamline project management

With Microsoft project management and accounting solutions, your people can track project/study progress, identify issues, and implement changes quickly. They can accelerate project workflows through automation and make important project information available to all stakeholders with immediacy. These solutions can integrate with the business management software already at work in your financial management, human resources, or other lines of business, so people can spend less time administering business processes, and more time pursuing new business opportunities. The Microsoft project management and accounting solutions also offer the flexibility to adjust to the needs of different business roles in project management.

Achieve optimal productivity from your resources

With the assistance of Microsoft project management and accounting solutions, you can manage your employees, contractors, partner relationships, and material resources to be in line with project/study goals and client expectations. Using all of your resources to best effect can help you complete projects on or under budget and on time or early, providing additional opportunities for winning new projects and running them successfully. From the first stages of project planning to completion, Microsoft solutions can contribute to an increase in the business value of the resources on each project.



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